



## **MITYANA WOMEN MAIZE FARMERS' COOPERATIVE SOCIETY LIMITED**

### **VACANCY ANNOUNCEMENT**

With support from Finn Church Aid, Uganda contract farming project, Mityana Women Maize farmers' cooperative society ltd was established in 2022 as a platform for women engaged in maize and poultry value chain businesses to enhance production, marketing and access to agro inputs among its membership. The cooperative has a current membership of over 1000 women. The cooperative is establishing a Women inputs access centre in Ssekanyonyi subcounty to create easy access to farm inputs among farmers.

**POSITION: AGRO-INPUTS SALESPERSON**

**REPORTS TO: COOPERATIVE BUSSINESS DEVELOPMENT OFFICER.**

**LOCATION: MITYANA DISTRICT, UGANDA**

**PRIMARY PURPOSE OF THE POSITION:**

Working in close consultation with the cooperative secretariat, the Agro inputs salesperson will be responsible for managing the womens inputs access centre while addressing farmer on-farm needs. Furthermore, the farmers will still be supported with a comprehensive technical guidance on usage, handling and application of the many agro-pesticides and fertilizers aimed at increased production and productivity.

**Key responsibilities**

1. Sales: Assist customers/farmers in accessing agro inputs (seeds, fertilizers, pesticides, herbicides etc.).
2. Stock Management: Receive, store, and manage agro-inputs stock inventory.
3. Customer Service: Provide information and advice on product usage, handling and application.
4. Cash Handling: Process transactions, manage cash, and operate real-time point-of-sale systems.

5. **Product Knowledge:** Stay up to date on product features, brands, benefits, and usage to support the farmers.
6. **Agro-inputs shop maintenance:** Ensure a clean, organized, and safe working environment always.
7. **Inventory Management:** Monitor stock levels, report shortages, and optimize inventory.
8. **Cooperative Liaison:** Communicate with the cooperative inputs lead person regarding orders and deliveries.
9. **Record Keeping:** Maintain accurate daily sales records and inventory reports with emphasis of sharing monthly performance.
10. **Team Support:** Collaborate with the inputs lead person to achieve sales targets alongside sharing monthly performance (Sales & Profits).
11. **Customer Feedback:** Document and disseminate customer feedback to improve products and service delivery.
12. Any other duty as assigned by the cooperative secretariat.

**Qualifications, Skills, and Experience:**

1. A diploma or certificate in agriculture, horticulture, or a related field. Specialized training or certifications in areas such as crop management, Integrated Pest Management (IPM) or organic farming can also be advantageous.
2. Farming experience demonstrated by practical understanding of agriculture based on hands-on work on farms, internships, or apprenticeships.
3. Strong understanding of agricultural practices, including crop rotation, soil management, pest control and irrigation techniques.
4. Proficiency in handling agrochemicals, farm tools and equipments.
5. Problem-solving skills and ability to make sound decisions.
6. Basic computer skills
7. Capacity to work effectively for longer hours -weekends inclusive.
8. Ability to collaborate with others, work in a team and communicate clearly with the cooperative secretariat and farmers.

**HOW TO APPLY:**

Interested candidates should send a cover letter and a CV with at least three referees and a daytime telephone contact with copies of academic papers addressed to: The Chairperson Mityana women maize farmers' cooperative society limited on email: mityanawomenfarmerscoop@gmail.com. Hand delivered applications can be taken to the cooperative office located at PIIDA, FCA Mityana field office (+256776926931)

Applications are valid till 30<sup>th</sup>/June/2024. Only shortlisted candidates will be contacted.

**NB:** Female candidates are advised to apply.